

WASHINGTON, D. C., SATURDAY, FEBRUARY 1, 1913.

CAREFUL CONSIDERATION

Should be given by the Homeowner to the KENNEDY BROS. Homes mentioned below, because they represent the highest perfection in Home Construction. Every feature is complete and they are the best homes in the City for the Price.

To Be Appreciated These Homes Must Be Inspected

WIDTH	Very wide, giving an abundance of natural light.
PORCHES	Dining room has large windows overlooking beautiful rear lawn.
VENTILATION	Perfect throughout.
ILLUMINATION	Electricity and gas.
HEAT	Hot water, with an Automatic Hot-water Heater.
BATH	Completely equipped, tiled.
KITCHEN	Added features only found in these homes: Built-in Refrigerator; Built-in Fireless Cooker; Built-in Kitchen Table; Double-oven Gas Range.
PANTRY	Large and well ventilated.
LAUNDRY	In cellar with Porcelain Tubs.
COLD STORAGE	Room built in.
FINISH	Is elaborate. Decorations very tasteful, fixtures artistic and papering elegant. Handsome fireplace with art mantel in parlor. Liberal closets throughout.

QUEBEC ST. N.W.

(One Sq. South of Rock Creek Ch. Rd.)
9 ROOMS AND 2 BATHS... \$5,850
6 ROOMS AND BATH... \$4,875
Exhibit Home, 737 Quebec Street.

LEXINGTON ST. N.E.

(Bet. 6th and 7th, D and E Sts. N.E.)
6, 7 AND 8 ROOMS AND BATH,
\$5,250 UP.
Exhibit Home, 627 Lexington St.

"Homes That Will Appeal to the Discriminating Homeowner."

N. L. SANSBURY CO.,

Exclusive Agents

721 13th Street N.W.

For Sale— The Best Value in Washington for \$7,500.

We offer a dwelling in a choice section of the Heights, west of 10th street and north of Columbia road, for \$7,500 that will compare with any \$10,000 house. The adjoining houses have sold for \$7,500 more than the price we ask for this one. The reason it is offered so low is that the owner took it in exchange for a large piece of downtown property.

It is seldom that a house so thoroughly well constructed is offered for sale. It is put together like a fine piece of furniture.

Three stories and cellar; parlor, large reception hall, a beautiful, well lighted dining room, pantry and kitchen.

The sleeping rooms on the second and third floors are very large, with inner closets. Two elegant tiled bathrooms.

The first floor is finished in select hardwood, polished floors, beam ceiling in the dining room, beautiful and expensive cabinet mantels and electric light fixtures. Two stairways.

ONE SHOULD NOT THINK OF BUYING A HOUSE WITHOUT FIRST INSPECTING IT. THIS ONE, AS IT IS WORTH \$2,000 MORE THAN OTHER HOUSES HELD AT \$7,500.

Stone & Fairfax,
1342 New York Ave.

For Sale by Jesse L. Heiskell 1403 H St. N.W.

\$30,000

Handsome Brownstone and Red Brick Front Dwelling; 12 rooms and tiled bath; hot-water heat; elegantly finished and decorated throughout.

\$12,500

Very Attractive 3-Story and Cellar Dwelling, brownstone and Roman brick front; 10 rooms and tiled bath; hot-water heat; parlor, reception hall, dining room, pantry and kitchen all on 1st floor. In excellent condition. Built for owner's personal use.

\$10,500

Euclid street, Columbia Heights, 3-Story and Cellar Dwelling; 11 rooms and tiled bath; hot-water heat; open fireplaces. Cost over \$12,000.

FUTURE OF SOUTH

Natural Resources of an Undeveloped Section.

NATION'S GREAT ASSET

Region Below the Potomac Has Ten Times the Coal Area of Great Britain—Stores of Iron.

From the Manufacturers' Record.

The south is the nation's greatest asset. Undeveloped, or developed to a limited extent only, it is nevertheless the foremost asset of the nation. It is true that the south has made marvelous progress in agriculture, in manufactures and in mining, but, comparing what it has done with what its resources justify, it is still an undeveloped asset, with almost infinite possibilities for national enrichment. Its resources for agriculture, for manufactures and mining, for diversified business interests are almost without limit. Their full development would add immeasurably not only to the wealth and power of the south, but to the wealth and power of the United States, making this country dominant in world's affairs, not by the might of armies and battle-ships, but by the commanding influence of its business and financial forces. Having these resources in soil and climate, in minerals and timber, in water powers, in geographical location, and having begun their development, the time has come when the south and all the people interested in its advancement, as well as all who are interested in the nation's advancement, should take hold of the situation with a broader vision of what can be achieved. The south has five times as much coal area as Pennsylvania, and yet Pennsylvania is mining twice as much coal as the south. The south has ten times as much coal area as Great Britain, but Great Britain is mining twice as much coal.

Cooking-Coal Lands.

The south has three-fourths of the cooking-coal land of the United States, but one little district of Pennsylvania is producing 18,500,000 tons of coke every year, as compared with 6,700,000 tons made in the south.

The south has vast stores of iron ore, hard by its coking coal fields. Pennsylvania, which haunts nearly all its iron ore 1,600 to 1,500 miles, is making three times as much pig iron as the south and nine times as much steel.

The south produces about three-fourths of the world's cotton, but it has less than 10 per cent of the world's cotton spindles. The south has \$200,000,000 of capital in its national banks. The United States has four times as much, or a total of \$1,000,000,000.

The south is producing 1,250,000,000 bushels of grain. This could be doubled to the profit of the south and the country at large. This section ships \$100,000,000 of early fruits and vegetables to the north and west. There is no limit to the crops to which the south can increase its fruits and vegetables. For instance, there is one little area in Florida of

Only 5 Left Out of 18

An opportunity for the rent payer to become a home buyer.

YOU MUST ACT QUICKLY!!!

Georgia Ave. and Gresham St. N.W.

How to get there—Take any Ninth Street Car and get off at Georgia Avenue and Gresham Street. Convenient to Two Car Lines—Ninth St. and Eleventh St. — 15 Minutes to Ninth and F Streets.

The Biggest Home Values Ever Offered to People of Moderate Means

Never was a home operation put on the market in the northwest section at such unheard-of prices. Just think of getting a modern 6-ROOM HOME, COSTING LITTLE OVER \$2,000—with an elevation overlooking the entire city. A very prominent builder inspected these homes last week and remarked of the big values in these homes.

We want to acquaint you with this location, for this will become your future home—Gresham Street Northwest. It is one of the highest elevations in the northwest, overlooking the entire city and within short walking distance of beautiful Soldiers' Home grounds on the east.

We absolutely state that these homes on Gresham Street will compare favorably with those selling for \$3,750 in this section.

6 Rooms, Colonial Design and Tile Bath

There are many attractive features to be found in these moderate priced homes, and an inspection will substantiate every claim we make. A few of these follow:

Large colonial porches.
Pressed-brick fronts.
Steel-beam construction.
Two rear porches, making three in all.
Handsome gas fixtures, with electric lighting attachments.

Cabinet mantels.
Laundry tubs. Tiled bathroom.
The highest elevation in Columbia Heights.
Hardwood trim.
Large closets.
Hardwood stairway.

Bathroom has communicating door to front bedroom—giving a private bathroom when desired.
15 minutes on car to heart of city.
Convenient to two car lines.
Nearness to Soldiers' Home Park.

Nominal terms; every salaried person can buy one for either a home or investment.

PRICES AND TERMS

\$2,250

Cash, \$200.
Balance, \$20.73 Monthly,
Including All Interest.

\$2,550

Cash, \$200.
Balance, \$23.33 Monthly,
Including All Interest.

\$2,950

Cash, \$250.
Balance, \$27.50 Monthly,
Including All Interest.

Inspect Sunday—Open, Heated and Lighted Daily Until 9 p.m.



Sample Houses, 621, 631 and 626
Gresham Street N.W.

PHILLIPS & SAGER

715 Fourteenth St. N.W.



BARGAINS

Inspect these houses today. Open, lighted and heated until 9 p.m. Only \$500 cash and balance like rent. The homes with big lots. Room for stable, garage and garden. Don't delay. Inspect today. 6, 7 and 8 rooms.

SAMPLE HOUSES

406 B St. N.E. \$4,975
602 K St. N.E. \$4,250
1277 B St. S.E. \$4,250
2804 Colorado Ave. N.W. \$4,000
729 12th St. S.E. \$3,500
1220 S. C. Ave. S.E. \$3,475
1218 Fla. Ave. N.E. \$3,475

If you are now paying \$25 or more rent don't hesitate to see us, and we will show you how to save \$2 that amount toward your own home. Cut this ad out and call at any of our sample houses or either of our offices and see our free auto service.



H. R. Kowenstein Co.
1314 F ST. N.W. or 7th AND H STS. N.E.

12,000 acres under cultivation which yields annually about 3,000 carloads of fruits and vegetables. In the immediate vicinity, entirely uncultivated, there are 500,000 acres of land which could be made to do equally as well.

Oil Gas and Rocks.

The resources of this section in coal and iron ore, cotton, sulphur, oil, natural gas, cement rock, phosphate rock, granites, marbles, soil, climate and other things form a combination for a greater and more diversified manufacturing and agricultural prosperity than can be found anywhere else in this or any other land. This section could furnish the basis for employment, the foodstuffs and the material with which to clothe it, both

EXCHANGING EVERYWHERE

If you cannot easily sell your property, why not trade it for real estate which you can use? State your wants, describe your offerings. NO CHARGE FOR LISTING.

We will not handle property unless offered on a fair basis.

If you have an old house you would exchange for a new one, a large one for a small, an equity for clear, vacant for improved, we offer clear properties and valuable equities and cash. We can help you to a satisfactory exchange.

Look Over This List

Business property on H street, 30 feet front. Price less than \$20,000. Will take lower-priced houses or two-family flats.
A business property on Pennsylvania avenue, practically a corner; very substantial building; leased for \$100 a month. Will exchange for smaller properties.
Trade a clear lot for a nearly new eight-room building now renting for \$40.00 a month. Price, \$5,000.
Will trade for equity in several small houses or one large one.
A splendid home on the Heights, near 14th street; 12 rooms; 3 bathrooms; hot-water heat; two stairways; over 2,000 square feet in the lot; 20-foot alley; price, \$7,500.
Take smaller properties in part payment.
Business property on H street near 11th street; 23-foot front; price, \$22,000.
Take several small stores or dwellings in part payment.
A Massachusetts avenue residence, not far from 10th street; 12 rooms, hot-water heat, \$12,500.
11th street near F street; store property; modern and up-to-date. Rent, \$2,100 a year; \$25,500.
Will take smaller properties in part payment.
One or six new houses on a lettered street northwest; undoubtedly the best houses in Washington for the price, \$4,500 each; hot-water heat, tiled bath, colonial porches.
Will trade the equity for desirable building lots or property that can be converted into business.
A valuable business corner on 14th street. 25-foot front, renting for \$2,700 a year. Price, \$35,000.
14th street near Q street, store property; price, \$10,000. Trust, \$5,500 at 5 per cent. Offer something for this property.
Two buildings renting for \$54.00 a month. Price for both, \$6,500; encumbrances, \$4,200. Will give this equity in cash for residence or business property.
Valuable G street business corner, well rented, price, \$35,000. Will take well located residence property or vacant ground in part payment. It is seldom such a choice piece of property is offered.

Stone & Fairfax, 1342 N. Y. Ave.

The Literacy Test.

From the New York Journal of Commerce.

There is a general complaint the country over of a lack of common labor on farms and in workshops, on railroads and public works requiring excavation and the rough work of construction, as well as in many manufacturing establishments. Such productive work is of value to the country, and the policy of excluding alien laborers unless they can read is excessively foolish. There would be some sense in requiring ability to read as a qualification for naturalization, but there is none whatever for reading it as a condition of admission to the country as settlers and residents to help build up the industrial population.
Such a test would be the reversal of a policy which has done much to build up

the country and make it prosperous. It is inconsistent with our boasted principles of democracy. The defective, incapable and ignorant are not a burden to the well kept out, but the exclusion of sound material for a future growth as a nation is utterly fatal and would be a concession to a narrow prejudice or a narrower selfishness in those already here who ignorantly imagine that their opportunities would be impaired by sharing them with others.

High Finance.

From Flagpole Blatter.
"What do you charge for a glass of milk?"
"Ten pennings."
"Can I go with you into the shed and have it straight from the cow?"
"Yes, but that will be fifteen pennings."

Saul's Addition

To the City of Washington.

"Not a Suburb, But a Part of the City Itself."

Refined surroundings, protected social environments.
Delightful home place for all-year residence.
Extensive views, health-giving air.
Convenient to downtown section for business or pleasure—cars every minute; all-night service.
Attractive detached homes, 7, 8 or 9 rooms, with every modern convenience.
Special advantages for present building. Lots 40 to 50 feet front.

Prices Reasonable. Terms Accommodating.

N. L. SANSBURY CO.,

Exclusive Agents. 721 13th Street N.W.

ANTI-TYPHOID VACCINATION.

Fine Results Shown in the Navy as Well as the Army.

From the Army and Navy Journal.

Surgeon General Charles F. Stokes of the navy is very enthusiastic over the results of the year's test of the anti-typoid vaccination in the navy. In 1911 there were 222 cases of typhoid fever in the navy, with fifteen deaths. These 200 plus cases meant a long period of invalidism and much attention being a serious drain on the medical department and materially affecting the efficiency. About a year ago the inoculation was begun, and up to November 1, 1912, there had been but one mild case of typhoid fever. This marked change Dr. Stokes does not hesitate to ascribe to the remedy and to keeping up the work of sanitation. Dr. Stokes cites the case of the United States steamship Delaware, which was sent up from Charleston, S. C., to Norfolk the other day with a case of typhoid fever. The sick man was the surgeon of the ship, who had had typhoid in childhood and had not taken, as he was not required to take, the typhoid prophylactic. It was a case of the exception proving the rule as to the efficacy of the vaccination. The shortage of officers had left the Delaware at that time with only one medical officer, so that if it had been cruising alone when he was taken ill there would have been no one on board to care for the sick. The protection afforded by the vaccination lasts, as proved by laboratory tests, two and one-half years, but from the results attained in the United States services the surgeon general is of the opinion that it will last five or six years. The danger is practically nothing. Occasionally there is a little reaction and discomfort.